

Case Study


Attract new clients by meeting their sustainability goals!

Summary

D&T Consulting wanted assistance in meeting environmental and sustainability contractual requirements as they were tendering to Federal projects for the first time.

RESULTS

The business is now working on Federal projects, meeting their expectations to work with new clientele and with that, developed procedures for site management during construction

 **100%**
Contractual
Documentation and
evidence submitted

 **40M**
Largest tender
awarded to DTC

D|T|C

D & T CONSULTANTS

CHALLENGES



DTC Consulting were growing and diversifying in the work they were tendering for. For this growth, D&T Consulting needed environmental and sustainability documentation evidenced in tender submissions, and needed frameworks in place to manage Federal Government expectations.

SOLUTIONS



After a thorough assessment of D&T Consultants framework and the contractual requirements, gaps were filled, procedures were developed and the team was trained on new processes.



Gap Analysis



Evidence
developed



Tender win

BENEFITS



Outcome

1

Tender win meant that D&T Consulting now was working with the clients they wanted to work with.

Monitoring and Reporting

2

DTC now have procedures in place to manage their supply chain to meet their reporting requirements.

Continued success

3

Documentation and processes are now set up for future tender submissions awards and projects.